

Electricity Demand Response and Responsiveness Incentives

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Agenda

- 1 Motivations
- 2 Model
- 3 Optimal contract
- 4 Numerical illustration
- 5 Perspectives

Demand Response (DR)

- **Contract** between a consumer and a producer (or a retailer)
- The consumer is paid to reduce consumption a certain number of days chosen by the producer.
- The number of days of price events is determined at inception.
- The days are chosen dynamically (price event day) and the customer is informed the day before.

Forms of DR

- **Domestic**: lower price on non-event price day (10 c/kWh vs normal tariff of 15 c/kWh) higher price during price event days (67 c/kWh). Around 30 price-event days per year.
- **Rebate**: consumer's receives money for the consumption they saved compared to a baseline. Used in industry. Potential baseline manipulation.

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Figure: Camden Yards baseball park

Enerwise was fined a \$780,000 penalty by the Federal Energy Regulation Commission 143 FERC 61218 as of June 7th, 2013 for manipulation of a demand response program.

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DR contract fails to enhance **responsiveness**, i.e. achieving a regular consumption reduction.

Responsiveness & moral hazard

- **Moral hazard problem in Principal–Agent contractual relation:** the form of the contract modifies the behaviour of the consumer.
- Insurer (Principal) / insured (Agent) ; land owner (Principal) / farmer (Agent)
- In domestic DR, the consumer is the Agent. The consumer reaps the benefit of present decrease in price and re-evaluate the constraints of consumption reduction during price events.

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Question

What is the optimal contract?

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- We show that **the optimal contract has a rebate form... which is baseline-proofness**.
- Using LCL data, we illustrate the **potential benefits from responsiveness incentives**.

Non-exhaustive literature

- Laffont and Martimort, *The Theory of Incentives*, Princeton, 2002.
- Holmström and Milgrom, *Econometrica*, 1987.
- Sannikov *Rev. Econ. Stud.*, 2008.
- Cvitanič & Zang, *Contrat Theory in Continuous-time models*, Springer, 2013.
- Cvitanič, Possamaï & Touzi, *Dynamic programming approach to Principal-Agent problems*, *Finance & Stochastics*, 2018.

Model

The consumer (The Agent)

Dynamics of the consumption on a price event of duration T

$$X_T^{a,b} = X_0 + \int_0^T \left(- \sum_{i=1}^N a_i(s) \right) ds + \int_0^T \sum_{i=1}^N \sigma_i \sqrt{b_i(s)} dW_s^i$$

a_i and b_i efforts to reduce average consumption and volatility of usage i
Consumer's criterion:

$$V^A(\xi) := \sup_{\nu:=(a,b)} J_A(\xi, \nu) := \mathbb{E}^\nu \left[U_A \left(\xi + \int_0^T (f(X_s^\nu) - c(\nu_s)) ds \right) \right]$$

with $U_A(x) = -e^{-r x}$, $f(x) = \kappa x$, constant marginal value κ

$$c(a, b) := \underbrace{\frac{1}{2} \sum_{i=1}^N \frac{a_i^2}{\mu_i}}_{c_1(a)} + \underbrace{\frac{1}{2} \sum_{i=1}^N \frac{\sigma_i (b_i^{-1} - 1)}{\lambda_i}}_{c_2(b)}, \quad 0 \leq a_i, \quad 0 < b_i \leq 1.$$

The producer (The Principal)

$$J_P(\xi, \nu) := \mathbb{E}^\nu \left[U \left(-\xi - \int_0^T g(X_s) ds - \frac{h}{2} \langle X \rangle_T \right) \right] \text{ with } U(x) = -e^{-\rho x}$$

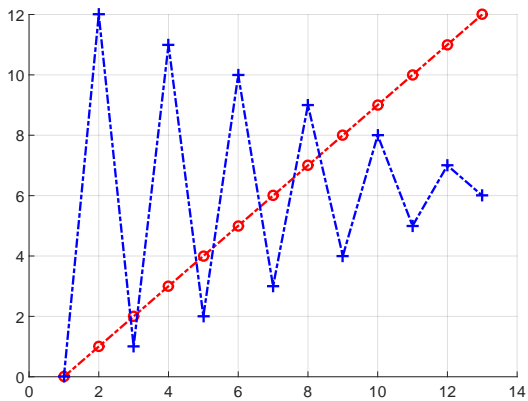
- $g(x) = \theta x$ generation cost function with constant marginal cost θ
- h direct cost of volatility

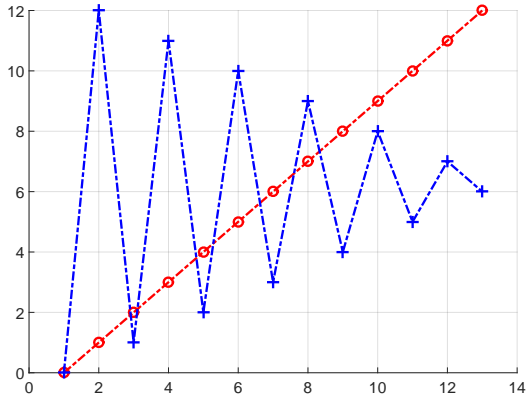
Producer's objective:

$$V^{\text{sb}} := \sup_{\xi} J_P(\xi, \nu^*(\xi)).$$

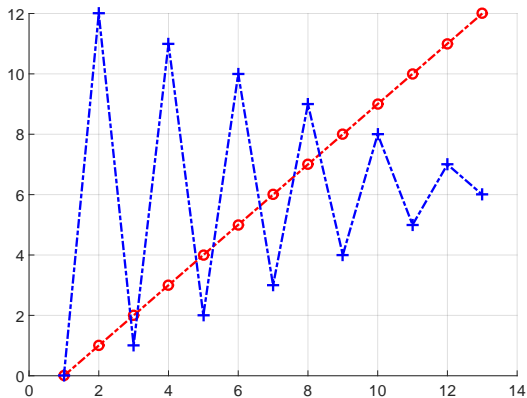
together with the participation constraint of the consumer

$$V_A(\xi) \geq R_0 =: -e^{-rL_0}.$$



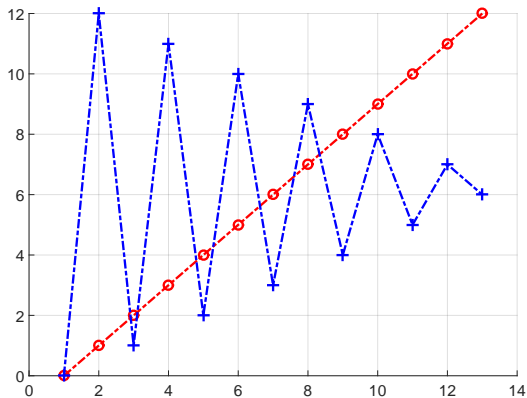


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$$\langle X \rangle = 1^2 + 1^2 + \dots + 1^2 = 12$$



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$$\langle X \rangle = 12^2 + 11^2 + 10^2 + \dots + 1^2 = 650$$

Remarks

- Timing: first, the producer proposes a paying rule, knowing L_0 ; then, the consumer accepts or reject the contract: if he accepts, the price event happens later; the producer measures X , and pays or charges the consumer.
- The producer does not observe the efforts a and b on usages. She only observes the consumption X .
- The problem is non-Markovian. The contract is written on the observation of the whole path of the consumption on $[0, T]$.
- This problem is designated as the **second-best**.

First-best

$$V^{\text{FB}} := \sup_{\xi, \nu} \left\{ J_P(\xi, \nu) \quad : \quad J_A(\xi, \nu) \geq R_0 \right\}$$

Consumer's Hamiltonian

$$H(z, \gamma) := H_m(z) + H_v(\gamma), \quad z, \gamma \in \mathbb{R},$$

where

$$H_m(z) := - \inf_{a \geq 0} \{a \cdot \mathbf{1}z + c_1(a)\}, \quad H_v(\gamma) := -\frac{1}{2} \inf_{b \in (0,1]} \{c_2(b) - \gamma |\sigma(b)|^2\},$$

which admits the minimizer

$$\hat{a}_j(z) := \mu_j z^-, \quad \hat{b}_j(\gamma) := 1 \wedge (\lambda_j \gamma^-)^{-\frac{1}{2}}.$$

Optimal contract [Cvitanic, Possamaï & Touzi (2018)]

- The optimal contract is of the form:

$$Y^{Y_0, Z, \Gamma} := Y_0 + \int_0^t Z_s dX_s + \frac{1}{2} \int_0^t (\Gamma_s + r Z_s^2) d\langle X \rangle_s - \int_0^t (H(Z_s, \Gamma_s) + f(X_s)) ds,$$

where Z_s and Γ_s are payment rates for efforts on the average consumption and on volatility, and $H(Z_s, \Gamma_s) + f(X_s)$ is the natural benefit the consumer gets when receiving incentives Z_s, Γ_s .

- Whatever the processes Z and Γ , one has $V^A(Y^{Y_0, Z, \Gamma}) = U_A(Y_0)$.

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- Whatever the processes Z and Γ , one has $V^A(Y^{Y_0, Z, \Gamma}) = U_A(Y_0)$.
- Whatever the payment rates Z and Γ , the Agent will receive his required reservation utility.
- Thus, the Principal can use the payment rates to solve his own optimisation problem, using standard stochastic control methods.

Optimal contract

First-best

The optimal first-best contract is given by:

$$\xi_{fb} = L_0 - \kappa X_0 T + \int_0^T c(\nu_t) dt + \int_0^T \pi_{fb}^e (X_0 - X_t) dt - \frac{1}{2} \int_0^T \pi_{fb}^v d\langle X \rangle_t,$$

where

$$\pi_{fb}^e := \frac{r}{r+p} \kappa + \frac{p}{r+p} \theta, \quad \pi_{fb}^v := \frac{p}{r+p} h,$$

and the optimal efforts are:

$$a_{fb}(t) := \mu \delta^- (T - t), \quad b_{fb}(t) := 1 \wedge \left(\lambda (h + \rho \delta^2 (T - t)^2) \right)^{-\frac{1}{2}},$$

with $\delta := \kappa - \theta$.

- $\delta > 0 \Rightarrow$ off-peak hours; $\delta < 0 \Rightarrow$ peak hours.
- Price of energy: constant convex combination of marginal cost and value
- Price of volatility: constant risk-sharing of the direct cost of volatility
- The contract has a rebate form.

Second-best

The second-best optimal contract is given by $\xi_{sb} = \xi_{sb}^f + \xi_{sb}^v$ where

$$\xi_{sb}^f := L_0 - \kappa TX_0 - \int_0^T H(z_{sb}, \gamma_{sb})(t) dt$$

$$\xi_{sb}^v := \int_0^T \pi_{sb}^e(t)(X_0 - X_t) dt - \frac{1}{2} \int_0^T \pi_{sb}^v(t) d\langle X \rangle_t,$$

and

$$\pi_{sb}^e(t) := \kappa + z'_{sb}(t), \quad \pi_{sb}^v(t) := h + p(z_{sb}(t) - \delta(T - t))^2,$$

where z_{sb} is a deterministic function of time, solution of a scalar optimisation problem for each time. The optimal efforts are

$$a_{sb}(t) := \mu z_{sb}(t)^-, \quad b_{sb}(t) := 1 \wedge \left(\lambda \gamma_{sb}(t)^- \right)^{-\frac{1}{2}},$$

$$\gamma_{sb}(t) := -h - rz_{sb}(t)^2 - p(z_{sb}(t) - \delta(T - t))^2.$$

- Prices of energy and volatility are now non-constant deterministic function of time.
- Price of volatility is always greater than the first-best price.
- In peak-hours, the price of energy is also greater than the first-best.
- The contract has a rebate form where the initial consumption level is the baseline.
- Baseline-proofness: Whatever the initial condition (baseline), the consumer gets no more than L_0 .

Second-best without responsiveness incentives

The second-best optimal contract without responsiveness incentives is given by

$\xi_{sb_m} = \xi_{sb_m}^f + \xi_{sb_m}^v$ where

$$\xi_{sb_m}^f = L_0 - \kappa TX_0 + \frac{1}{2} \int_0^T rz_{sb_m}^2(t) |\sigma|^2 dt - \int_0^T H_m(z_{sb_m}(t)) dt,$$

$$\xi_{sb_m}^v = \int_0^T \pi_{sb_m}^e (X_0 - X_t) dt,$$

where

$$\pi_{sb_m}^e := (1 - \Lambda)\kappa + \Lambda\theta,$$

and the optimal payment rate is $z_{sb_m}(t) = \Lambda\delta(T - t)$ with

$$\Lambda := \frac{\rho|\sigma|^2 + \bar{\mu}\mathbf{1}_{\{\delta < 0\}}}{(\rho + r)|\sigma|^2 + \bar{\mu}\mathbf{1}_{\{\delta < 0\}}}.$$

- No price of volatility.
- Prices of energy is a constant convex combination of marginal cost and value of energy.
- In peak-period, the price depend on the volatilities and the costs of efforts.
- The contract has a rebate form where the initial consumption level is the baseline.
- Baseline-proofness: Whatever the initial condition (baseline), the consumer gets no more than L_0 .

Numerical illustration

Calibration

- Make extensive use of the Low Carbon London 2013 pricing trial.
- We interpret the LCL pricing trial as the implementation of the optimal contract with uncontrolled responsiveness and linear energy value.

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Parameters shopping list

$T \quad h \quad \kappa \quad \theta \quad p \quad r \quad \sigma \quad \mu_i \quad \lambda_i$

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Parameters shopping list

$$T \quad h \quad \kappa \quad \theta \quad p \quad r \quad \sigma \quad \mu_i \quad \lambda_i$$

T	h	κ	θ	p	r	σ	μ	λ
5.5	$4.0 \cdot 10^{-4}$	11.76	67.2	$0.6 \cdot 10^{-2}$	$0.57 \cdot 10^{-2}$	85	$9.3 \cdot 10^{-5}$	$2.8 \cdot 10^{-2}$

Table: Nominal values of the parameters. T in hours, κ and θ in p/kWh, σ in Watt.

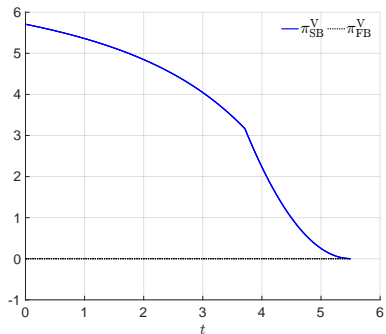
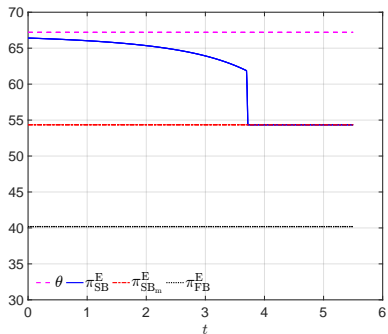


Figure: Prices for energy (p/kWh) and volatility (p/kW²).

Conservative estimate of the benefit from responsiveness incentives

	First-best	Second-best with responsiveness	Second-best without responsiveness
Cost of effort c_1	5.97	5.97	4.68
Cost of effort c_2	0.40	0.59	0
Total cost of effort	6.37	6.56	4.68
Producer's benefit	6.76	6.21	5.40
Average consumption reduction	52.15	45.17	40.00
Standard deviation consumption	46.49	39.61	85.06

Table: Costs in pence, consumption and standard deviation in Watt.

Perspectives

- Limited liability (no negative payments).
- Group of consumers with different energy valuation (adverse selection)
- Making a pricing trial with responsiveness incentives.

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