

# Some topics related to stochastic mortality and/or interest rates in the valuation of life insurance products

Griselda Deelstra

Université libre de Bruxelles (ULB)

joint work with

Peter Hieber (University of Lausanne) for Part 1

and Pierre Devolder (UCLouvain) and Benjamin Roelants du Vivier (ULB) for Part 2

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## Part 1:

### Randomization in Finance and Insurance in regime-switching models: e.g. Guaranteed Minimum Death Benefits (GMDB)

- 1 Introduction
- 2 Regime-switching model with two-sided phase-type jumps
- 3 GMDB payoff and discounted Laplace transform
- 4 Distribution of remaining lifetime: Approximation by Erlang random variables
- 5 European-type GMDBs and Laurent series expansion
- 6 Exotic GMDBs (lookback, dynamic fund protection)
- 7 Conclusions about Randomization and GMDBs

# Part 1: Randomization and GMDBs

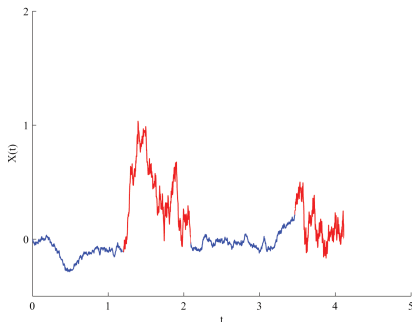
In this talk, we will mainly focus upon the [Randomization and guaranteed minimum death benefits in a general regime switching model](#):

- We focus upon an underlying [financial return process  \$X\$](#)  which follows a [regime switching Brownian motion with two-sided phase-type jumps](#) (see also [Asmussen \[2003\]](#), [Jiang and Pistorius \[2008\]](#) ) while the density functions of the [random payments times  \$\tau\$](#)  can be approximated by a [Laguerre series expansion](#) or a [combination of Erlang distributions](#)
- This talk is based upon:  
Deelstra, G., Hieber, P., (2023), Randomization and the valuation of guaranteed minimum death benefits, European journal of operational research, Vol. 309, Issue 3, 1218-1236.

# 1) Introduction: Regime-Switching Models

## *Regime-switching models*

- Hamilton (1989): financial models should account for the **cyclical pattern of boom and recession**.
- allow the **model** (or the model parameters) to **switch at certain times by means of a Markov process** whose states represent the different **regimes** or “phases” .



# Introduction: Regime-Switching Models

## *Regime-switching models*

- turn out to be **convenient in a lot of fields**: optimal control in Finance (see, e.g., Korn et al. (2017), Jin et al. (2020), cyclical patterns in temperature and/or electricity modeling (see, e.g. Elias et al. (2014), Benth, Deelstra, Kozpinar S. (2023, 202x)), or GMDB or pension fund modeling in Insurance (see, e.g., Hainaut (2014), Deelstra and Hieber (2023)).
- have been extensively used for **option pricing**:
  - Elliott et al. (2005), Elliott and Siu (2009), Konikov and Madan (2002), Elliott and Osakwe (2006), Ramponi (2012), Elliott and Lian (2013), Shen and Siu (2013a,b,c), Chen et al. (2014), Deelstra and Simon (2017), Fan et al. (2017), Cao et al. (2018), Deelstra, Simon, Kozpinar (2018), Tour et al. (2018), Deelstra, Latouche and Simon (2020), Bao and Zhao (2019), Xie and Deng (2022),...

# Randomization, Erlangization

- **Randomization:** In [Finance](#), [Carr \[1998\]](#) approximates a fixed maturity  $T$  by an Erlang random time  $\tau_{N,\mu}$  for high  $N$ .
- The method has also been used for both American-type and barrier option pricing in a no regime-switching framework, see e.g. [Avram et al. \(2002\)](#) and [Boyarchenko and Levendorski \(2012\)](#).
- In finance, it is also referred to as the “Canadization” method, see [Mijatović et al. \(2015\)](#).
- The technique is also known in risk theory as Erlangization (see e.g. [Asmussen and Albrecher \(2010\)](#), Ch. IX.8).
  - [Deelstra, Latouche and Simon \[2020\]](#) apply randomization to study the pricing of path-dependent options like [digital options](#) and [down-and-out call options](#) in a [Markov modulated Brownian motion framework in the presence of two-sided phase-type jumps](#).
  - We replace the maturity  $T$  by a random variable  $q \sim \text{Erlang}(N, \frac{N}{T})$  where  $N \in \mathbb{N}_0$ . The expectation of  $q$  equals  $T$  and its variance  $T^2/N$  goes to zero as  $N$  goes to infinity.
  - Using [fluid embedding](#) (see e.g. [Jiang and Pistorius \[2008\]](#)) and [Erlangization](#) to obtain explicit expressions for different quantities related to the path properties of the MMBM up to time  $q$ , the approximating option prices followed. Compared to other existing methods, [this approach does not require the inversion of Laplace \(or Fourier\) transforms](#).
  - By choosing a large enough number of Erlangization intervals, the obtained [precision turns out to be very high](#).

# Discounted density and GMDB

- Recall: In [Finance](#), Carr [1998] approximates a fixed maturity  $T$  by an Erlang random time  $\tau_{N,\mu}$  for high  $N$ .
- In [Insurance](#), the contract payoffs often depend on a financial risk process while claim dates are random events like death or the occurrence of a claim or natural catastrophe.
- Gerber et al. [2012], [2013] introduced the discounted density approach for GMDB valuation.
- Several frameworks and generalizations have been studied for GMDBs: regime-switching jumps and volatility (e.g. Siu et al. [2015], Ciu et al. [2017]), different types of payoffs (e.g. Kirkby [2021]) and different types of random time approximations (Zhang and Yong [2019]).

# In this talk

- In this talk, we focus upon an underlying financial return process  $X$  which follows a regime switching Brownian motion with two-sided phase-type jumps while the density functions of the random payments times  $\tau$  can be approximated by a Laguerre series expansion or a combination of Erlang distributions, see e.g. Zhang and Yong [2019].
- We obtain the (discounted) density of  $X_\tau$  in closed-form by a Laurent series. (European-type guarantees, also risk measures, e.g. VaR)
- We deal with path-dependent GMDBs semi closed-form via Sylvester equations (quadratic, easy-to-solve).
- We avoid any Fourier/Laplace inversion, and obtain very fast calculations.



# Motivation: Basic calculus and Black-Scholes model

- This is simple calculus following Gerber et al. [2012], Asmussen [2003].
- Consider a **guaranteed amount**  $G$  and an underlying stock  $\{S_t\}_{t \geq 0}$  with **Black-Scholes** dynamics, namely

$$S_t = S_0 e^{X_t} \text{ with } X_t \sim \mathcal{N}\left(\left(r - \frac{\sigma^2}{2}\right)t, \sigma^2 t\right).$$

- The **guaranteed amount** is due at the **time of death**  $\tau$  which follows an exponential distribution  $\tau \sim \text{Exp}(\mu)$  and is independent of  $\{S_t\}_{t \geq 0}$ .
- The **valuation** is done the standard way, assuming independence between  $\tau$  and  $X$ :

$$\mathbb{E}_{\mathbb{Q}}\left[e^{-r\tau} \max(G - S_{\tau}, 0)\right] = \underbrace{\int_0^{\infty} \underbrace{\mathbb{E}_{\mathbb{Q}}\left[e^{-rt} \max(G - S_t, 0)\right]}_{\text{financial risk integration}} \cdot f_{\tau}(t) dt}_{\text{insurance risk integration}}.$$

# Motivation: Basic calculus and Black-Scholes model

- **Can we do better than that?**
- (Discounted) Laplace transform obtained as ( $\beta$  in suitable range):

$$\begin{aligned}\varphi(\beta) &= \mathbb{E}_{\mathbb{Q}} \left[ e^{-r\tau} e^{\beta X_{\tau}} \right] = \mathbb{E}_{\mathbb{Q}} \left[ \mathbb{E}_{\mathbb{Q}} \left[ e^{-r\tau} e^{\beta X_{\tau}} \mid \tau = t \right] \right] \\ &= \mathbb{E}_{\mathbb{Q}} \left[ e^{\left( (r - \frac{\sigma^2}{2})\beta + \frac{1}{2}\sigma^2\beta^2 - r \right)\tau} \right] \\ &= \frac{\mu}{(\mu + r) - \left( (r - \frac{\sigma^2}{2})\beta + \frac{1}{2}\sigma^2\beta^2 \right)} \\ &= \frac{\mu}{-\frac{1}{2}\sigma^2(\alpha_1 - \beta)(\beta_1 - \beta)} \\ &= \frac{-\mu}{(\mu + r)(\beta_1 - \alpha_1)} \left( \alpha_1 \cdot \frac{\beta_1}{\beta_1 - \beta} - \beta_1 \cdot \frac{\alpha_1}{\alpha_1 - \beta} \right).\end{aligned}$$

where  $\alpha_1 < 0$  and  $\beta_1 > 0$  are roots of  $-\frac{\sigma^2\beta^2}{2} - (r - \frac{\sigma^2}{2})\beta + (\mu + r) = 0$ .

# Motivation: Basic calculus and Black-Scholes model

- Using  $-\frac{1}{2}\sigma^2\alpha_1\beta_1 = \mu + r$  (constant in quadratic equ.), we arrived to:

$$\varphi(\beta) = \frac{-\mu}{(\mu + r)(\beta_1 - \alpha_1)} \left( \alpha_1 \cdot \frac{\beta_1}{\beta_1 - \beta} - \beta_1 \cdot \frac{\alpha_1}{\alpha_1 - \beta} \right).$$

- This shows that the corresponding density is composed of two **exponential densities** – for the negative, respectively positive, part.
- With a little bit of algebra, this leads to the (**discounted**) density  $f_{X_\tau}^{(r)}(x) = \int_0^\infty e^{-rt} f_{X_t}(x) f_\tau(t) dt$  (see [Gerber et al. \[2012\]](#)):

$$f_{X_\tau}^{(r)}(x) = \begin{cases} \underbrace{\frac{\mu}{\mu + r} \frac{-\alpha_1\beta_1}{\beta_1 - \alpha_1}}_{\text{constant } C} \cdot e^{-\alpha_1 x}, & \text{if } x \leq 0, \\ \underbrace{\frac{\mu}{\mu + r} \frac{-\alpha_1\beta_1}{\beta_1 - \alpha_1}}_{\text{constant } C} \cdot e^{-\beta_1 x}, & \text{if } x > 0. \end{cases}$$

# Motivation: Basic calculus and Black-Scholes model

Under the hypothesis of independence of  $X$  and  $\tau$ :

$$\begin{aligned}\varphi(\beta) &= \mathbb{E}_{\mathbb{Q}} \left[ e^{-r\tau} e^{\beta X_{\tau}} \right] \\ &= \int_{-\infty}^{\infty} \int_0^{\infty} e^{-rt} e^{\beta x} f_{X_t}(x) f_{\tau}(t) dt dx \\ &= \int_{-\infty}^{\infty} e^{\beta x} f_{X_{\tau}}^{(r)}(x) dx\end{aligned}$$

# Motivation: Basic calculus and Black-Scholes model

- Let's look at the OTM put option with  $S_0 > G$ :

$$\begin{aligned}\mathbb{E}_{\mathbb{Q}}[e^{-r\tau} \max(G - S_{\tau}, 0)] &= \int_{-\infty}^{\infty} \max(G - S_0 \cdot e^x, 0) f_{X_{\tau}}^{(r)}(x) dx \\ &= S_0 \cdot C \int_{-\infty}^{\ln(G/S_0)} \left(\frac{G}{S_0} - e^x\right) e^{-\alpha_1 x} dx \\ &= \frac{C \cdot G}{\alpha_1(\alpha_1 - 1)} \left(\frac{G}{S_0}\right)^{-\alpha_1}.\end{aligned}$$

- Compare this to:

$$\mathbb{E}_{\mathbb{Q}}[e^{-r\tau} \max(G - S_{\tau}, 0)] = \underbrace{\int_0^{\infty} \underbrace{\mathbb{E}_{\mathbb{Q}}[e^{-rt} \max(G - S_t, 0)]}_{\text{financial risk integration}} \cdot f_{\tau}(t) dt}_{\text{insurance risk integration}}.$$

# Motivation: Basic calculus and Black-Scholes model

- Computation times in Matlab (using `tictoc` function):

expression	computation time
$Ge^{-rt}\Phi\left(\frac{\ln(\frac{G}{S_0})-(r-\frac{\sigma^2}{2})t}{\sigma\sqrt{t}}\right) - S_0\Phi\left(\frac{\ln(\frac{G}{S_0})-(r+\frac{\sigma^2}{2})t}{\sigma\sqrt{t}}\right)$	6.4ms
$\int_0^\infty \mathbb{E}_{\mathbb{Q}}[e^{-rt} \max(G - S_t, 0)] \cdot f_\tau(t) dt$	33.4ms
$\frac{C \cdot G}{\alpha_1(\alpha_1 - 1)} \left(\frac{G}{S_0}\right)^{-\alpha_1}$	3.2ms

⇒ This is about **10-times faster** using the discounted density approach.

- The ITM put option: via the call-put parity

# Motivation: Basic calculus and Black-Scholes model

- We can generalize the exponential distributions to **Erlang distributions** (= sum of  $N$  independent exponentials):

$$f_{\tau_{N,\mu}}(t) = \frac{\mu(\mu t)^{N-1}}{(N-1)!} e^{-\mu t}, \quad t > 0. \quad (1)$$

- If  $\tau$  is an Erlang( $n, \mu$ ) r.v. independent of  $X$ , then the (**discounted**) density is still available analytically (see [Gerber et al. \[2012\]](#)):

$$f_{X_\tau}^{(r)}(x) = \begin{cases} C^n e^{-\alpha_1 x} \sum_{j=1}^n \frac{\binom{2n-j-1}{n-j} (-x)^{j-1}}{(j-1)! (\beta_1 - \alpha_1)^{n-j}}, & \text{if } x \leq 0, \\ C^n e^{-\beta_1 x} \sum_{j=1}^n \frac{\binom{2n-j-1}{n-j} (x)^{j-1}}{(j-1)! (\beta_1 - \alpha_1)^{n-j}}, & \text{if } x > 0. \end{cases}$$

# Phase-type distributions

The distribution function of a Phase-type distributed random variable  $Y \sim PH(\boldsymbol{\alpha}, A)$  with  $A$  a square matrix and  $\boldsymbol{\alpha}$  and  $\boldsymbol{a} = -A\mathbf{1}$  vectors (with the same number of components as rows in  $A$ ) is

$$\mathbb{P}(Y \leq t) = 1 - \boldsymbol{\alpha}e^{At}\mathbf{1},$$

and its density function is

$$f_Y(t) = \boldsymbol{\alpha}e^{At}\boldsymbol{a} \quad \text{for } t \geq 0.$$

Here and in the following we will use the notation  $\mathbf{1}$  and  $\mathbf{0}$  for vectors with each component equal to 1 and 0, respectively.

$e_j$  a vector where the  $i$ -th component is the Kronecker delta  $\delta_{ji}$ .

The matrix exponential of a matrix  $\mathbf{B} \in \mathbb{C}^{k \times k}$  is defined via the power series  $\exp(\mathbf{B}) := \sum_{n=0}^{\infty} \mathbf{B}^n/n!$



# Phase-type distributions

- Let  $\tilde{\varphi} = \{\tilde{\varphi}(t) | t \in \mathbb{R}^+\}$  be a Markov process defined on a **state space**  $\mathcal{S} \cup \{\star\}$ , where  $\mathcal{S}$  contains a finite number states, all transient, and  $\star$  is an absorbing state. The generator of  $\tilde{\varphi}$  is of the form

$$G = \left[ \begin{array}{c|c} 0 & \mathbf{0} \\ \hline \mathbf{a} & A \end{array} \right] \quad (2)$$

where  $A$  is a square  $|\mathcal{S}| \times |\mathcal{S}|$  matrix containing the transition rates between the transient states and  $\mathbf{a}$  is the vector containing the transition rates from the transient states to the absorbing state.

- Denote by  $\tau_\star$  the absorption time in this process:

$$\tau_\star = \inf\{t \geq 0 \mid \tilde{\varphi}(t) = \star\}$$

# Phase-type distributions

- Let  $\alpha$  be the initial probability vector of  $|\mathcal{S}|$  components with

$$\alpha_i = \mathbb{P}(\tilde{\varphi}(0) = i) \quad \forall i \in \mathcal{S}.$$

- We say that a random variable  $Y$  has a phase-type distribution with parameters  $\alpha$  and  $A$  if  $Y$  is distributed as  $\tau_*$ :

$$Y \sim PH(\alpha, A)$$

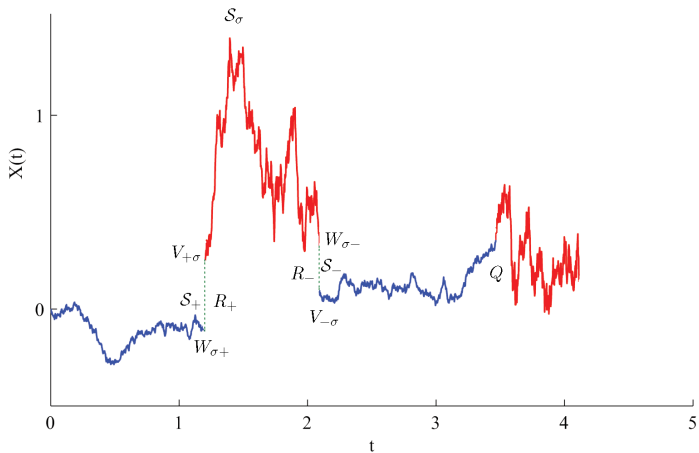
# Phase-type distributions

- Phase-type distributions have been introduced by Neuts (1975, 1981).
- The most basic example is the exponential distribution  $\text{Exp}(\mu)$ , for which  $A = -\mu$  and  $\alpha = 1$ .
- Another **classical example** is the **Erlang distribution**  $\text{Erlang}(N, \mu)$  with parameters  $N \in \mathbb{N}$  and  $\mu$ , which can be interpreted as the time needed by a Markov process  $\tilde{\varphi}$  to go through  $N$  states, the sojourn time in each of them being distributed as an  $\text{Exp}(\mu)$ .

## 2) Regime-switching model: two-sided phase-type jumps

- $S_t = S_0 e^{X_t}$ .
- A process  $\varphi = \{\varphi_t\}_{t \geq 0}$  governs the diffusion states of the process  $X$ . It is defined on a finite state space with  $M \in \mathbb{N}$  phases, that is at any time  $t > 0$ ,  $\varphi_t = j$ , where  $j \in \mathcal{S}_\sigma := \{1, 2, \dots, M\}$ .
- When  $\varphi_t = j$ , the level  $X$  evolves like a Brownian motion with drift  $d_j \in \mathbb{R}$  and variance  $\sigma_j^2 > 0$ .
- We assume that the process  $X_t$  starts in a diffusion state and that  $\varphi_0$  has initial distribution  $\pi \in \mathbb{R}^{M \times 1}$ .
- When  $\varphi_t = j \in \mathcal{S}_\sigma$ , two kinds of transitions are possible: or jumps or instantaneous transitions from  $j$  to a different diffusion state  $v \in \mathcal{S}_\sigma$  at a rate  $\{Q\}_{jv}$ , which are collected in the subgenerator matrix  $Q$ .
- Jumps can be positive or negative; we group the different jumps in two state spaces  $\mathcal{S}_+ = \{s_1^+, s_2^+, \dots, s_n^+\}$  and  $\mathcal{S}_- = \{s_1^-, s_2^-, \dots, s_m^-\}$  for  $n, m \in \mathbb{N}$ .

# A MMBM with two-sided Phase-type jumps



# A MMBM $X$ with two-sided phase-type jumps

- Regime-switching model with two-sided phase-type jumps.

$$X_t = X_0 + \int_0^t d_{\varphi_s} ds + \int_0^t \sigma_{\varphi_s} dB_s + \int_0^t J_{\varphi_s}^+ dN_s^{\varphi_s,+} - \int_0^t J_{\varphi_s}^- dN_s^{\varphi_s,-}$$

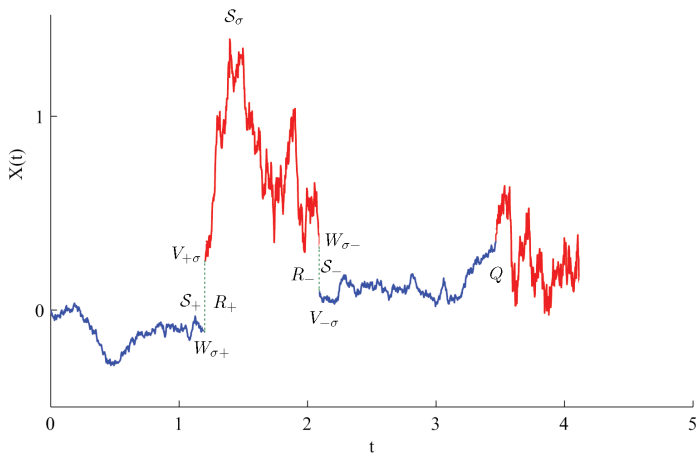
If  $J_j^+$  and  $J_j^-$  represent the absolute size of an upward and downward jump that occurred in phase  $j$ , then for all  $x \geq 0$ ,

$$\mathbb{P}(J_j^+ \in dx, \varphi = i \text{ after the jump}) = \frac{1}{(\mathbf{W}_{\sigma+} \mathbf{1})_j} (\mathbf{W}_{\sigma+} e^{\mathbf{R}+x} \mathbf{V}_{+\sigma})_{ji} dx,$$

$$\mathbb{P}(J_j^- \in dx, \varphi = i \text{ after the jump}) = \frac{1}{(\mathbf{W}_{\sigma-} \mathbf{1})_j} (\mathbf{W}_{\sigma-} e^{\mathbf{R}-x} \mathbf{V}_{-\sigma})_{ji} dx.$$

- In the diffusion state  $j \in \mathcal{S}_\sigma$ , the processes  $\{N_t^{j,+}\}_{t \geq 0}$  and  $\{N_t^{j,-}\}_{t \geq 0}$  define the arrival of jumps. More specifically, the arrival rate of an upward jump  $k \in \mathcal{S}_+$  (respectively  $k \in \mathcal{S}_-$  for a downward jump) is the constant  $\{\mathbf{W}_{\sigma+}\}_{jk}$  (respectively  $\{\mathbf{W}_{\sigma-}\}_{jk}$ ).
- The jumps may be accompanied by a change in diffusion state.
- If a jump  $k \in \mathcal{S}_+$  appears,  $\{\mathbf{V}_{+\sigma}\}_{ki}$  is the rate at which the jump terminates and the process returns to the diffusion state  $i \in \mathcal{S}_\sigma$  (analogous the rate is  $\{\mathbf{V}_{-\sigma}\}_{ki}$  after a downward jump  $k \in \mathcal{S}_-$ ).
- The upward jumps have phase-type distribution represented by a subgenerator matrix  $\mathbf{R}_+ \in \mathbb{R}^{n \times n}$  on the state space  $\mathcal{S}_+$ , and the downward jumps have phase-type distribution represented by a subgenerator matrix  $\mathbf{R}_- \in \mathbb{R}^{m \times m}$  on the state space  $\mathcal{S}_-$ .

# A MMBM with two-sided Phase-type jumps





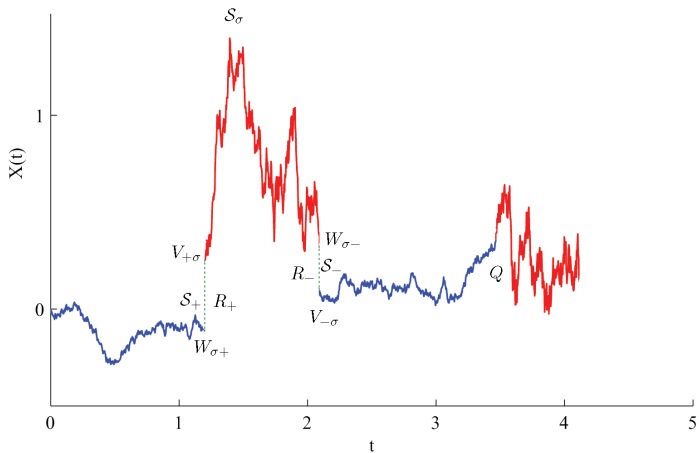
- For later use, we also define the transition matrices  $\mathbf{W} \in \mathbb{R}^{M \times (n+m)}$  and  $\mathbf{V} \in \mathbb{R}^{(n+m) \times M}$ :

$$\mathbf{W} = [\mathbf{W}_{\sigma+} \quad \mathbf{W}_{\sigma-}], \quad \mathbf{V} = \begin{bmatrix} \mathbf{V}_{+\sigma} \\ \mathbf{V}_{-\sigma} \end{bmatrix} .$$

The process does not contain an absorbing state, that is the diagonal entries of  $\mathbf{Q}$  are determined such that  $[\mathbf{Q} \quad \mathbf{W}]\mathbf{1} = \mathbf{0}$ .

- Finally, we define the drift  $\mathbf{D} = \text{diag}(d_j)_{j \in \mathcal{S}_\sigma}$  and volatility matrix  $\mathbf{\Sigma} = \text{diag}(\sigma_j)_{j \in \mathcal{S}_\sigma}$ .

# A MMBM with two-sided Phase-type jumps



## Example 1 (Regime switching Kou model)

In Kou's model, in state  $j \in \mathcal{S}_\sigma$ , the MMBM process  $X$  has dynamics

$$dX_t = d_j dt + \sigma_j dW_t + dJ_t^{(j)}, \quad (3)$$

where  $\{W_t\}_{t \geq 0}$  denotes a standard Brownian motion and  $\{J_t^{(j)}\}_{t \geq 0}$  is an independent compound Poisson process with a constant arrival rate  $\lambda_j \geq 0$  and random double-exponential jump sizes

$$\nu_j(dy) = (p_j \alpha_{-,j} e^{\alpha_{-,j} y} \mathbf{1}_{y < 0} + (1 - p_j) \alpha_{+,j} e^{-\alpha_{+,j} y} \mathbf{1}_{y \geq 0}) dy,$$

Positive and negative jump sizes are exponentially distributed with intensity  $\alpha_{+,j} > 0$  and  $\alpha_{-,j} > 0$ , and with probability  $p_j \in [0, 1]$  jumps are negative.

In our notation, the regime switching Kou model is obtained as

$$\mathbf{V}_{+\sigma} = -\mathbf{R}_+ = \text{diag}(\alpha_{+,j})_{j \in \mathcal{S}_\sigma}, \quad \mathbf{V}_{-\sigma} = -\mathbf{R}_- = \text{diag}(\alpha_{-,j})_{j \in \mathcal{S}_\sigma},$$

$$\mathbf{W}_{\sigma-} = \text{diag}(p_j \lambda_j)_{j \in \mathcal{S}_\sigma}, \quad \mathbf{W}_{\sigma+} = \text{diag}((1 - p_j) \lambda_j)_{j \in \mathcal{S}_\sigma} \text{ and}$$

$\mathbf{Q} = \mathbf{Q}_0 - \text{diag}(\mathbf{W}\mathbf{1}) = \mathbf{Q}_0 - \text{diag}(\lambda_j)_{j \in \mathcal{S}_\sigma}$ . Given the matrix  $\mathbf{Q}$  introduced earlier, the matrix  $\mathbf{Q}_0 := \mathbf{Q} + \text{diag}(\mathbf{W}\mathbf{1})$  is a generator matrix.

## Example 2 (A MMBM with Phase type downward jumps)

See also [Robert and Boudec \[1997\]](#) and [Deelstra et al. \[2020\]](#) for a more detailed analysis and motivation. We consider **two phases** ( $M = 2$ ). The jump with transition from phase 1 to phase 2 is defined by a more general phase-type distribution with subgenerator matrix with size  $n_a$ :

$$\mathbf{R}_- = \begin{bmatrix} -(c + s_a) & 1/a & (1/a)^2 & \cdots & (1/a)^{n_a-1} \\ b/a & -b/a & 0 & \cdots & 0 \\ (b/a)^2 & 0 & -(b/a)^2 & \cdots & 0 \\ \vdots & & & & 0 \\ (b/a)^{n_a-1} & 0 & 0 & \cdots & -(b/a)^{n_a-1} \end{bmatrix}$$

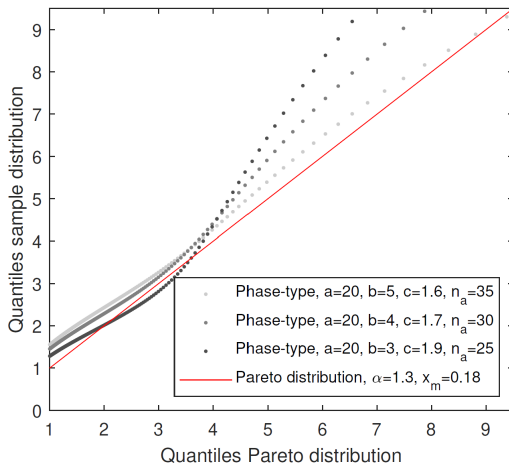
with  $n_a \in \mathbb{N}$ ,  $a > \max(1, b)$ ,  $b, c > 0$  and  $s_a = 1/a + 1/a^2 + \dots + 1/a^{n_a-1}$ . The other matrices are chosen as follows for parameters  $\lambda > 0$ ,  $q_1 > 0$ ,  $q_2 > 0$ ,  $\mathbf{R}_+ = -\lambda$ ,  $\varphi_0 = 1$ ,  $\mathbf{V}_{+\sigma} = [\lambda \ 0]$ ,  $\mathbf{V}_{-\sigma} = [\mathbf{0} \ -\mathbf{R}_- \mathbf{1}]$ ,

$$\mathbf{Q} = \begin{bmatrix} -q_1 & 0 \\ 0 & -q_2 \end{bmatrix}, \quad \mathbf{W}_{\sigma-} = \begin{bmatrix} q_1 & 0 & \cdots & 0 \\ 0 & 0 & \cdots & 0 \end{bmatrix}, \quad \mathbf{W}_{\sigma+} = \begin{bmatrix} 0 \\ q_2 \end{bmatrix}.$$

# Example: Phase-type jumps compared to Pareto

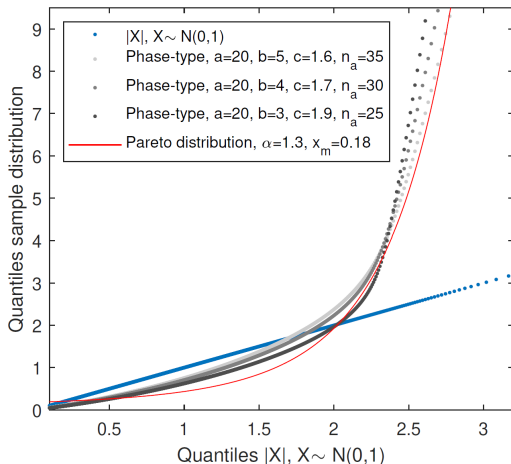
In the figure, the quantiles of a Pareto distribution with density

$f(x) = \alpha x_m^\alpha / x^{\alpha+1} \mathbb{1}_{x \geq x_m}$ ,  $\alpha > 1$ , are compared to three phase-type approximations  $PH(e_1, R_-)$  with parameters  $(a, b, c, n_a)$ . The means of the distribution are chosen to be equal:  $\mathbb{E}[|X|] = \sqrt{2/\pi} = \alpha x_m / (\alpha - 1) = \frac{1}{c} \sum_{l=0}^{n_a-1} (\frac{1}{b})^l$ , see also [Deelstra et al. \[2020\]](#).



# Comparison with absolute value of a stand. Normal distrib.

In the figure, the quantiles of the absolute value of a standard Normal distribution are compared to a Pareto distribution with density  $f(x) = \alpha x_m^\alpha / x^{\alpha+1} \mathbb{1}_{x \geq x_m}$ ,  $\alpha > 1$ , and three phase-type approximations with parameters  $(a, b, c, n_a)$ . The means of the distribution are chosen to be equal to  $\mathbb{E}[|X|] = \sqrt{2/\pi} = \alpha x_m / (\alpha - 1) = \frac{1}{c} \sum_{l=0}^{n_a-1} \left(\frac{1}{b}\right)^l$ .



### 3) Derivatives: GMDB payoff

- **Remaining lifetime** for a person (currently) aged  $x$ , denoted by  $T_x$ , independent from financial risk and also the underlying Markov process.
- We are interested in evaluating quantities of the form

$$\mathbb{E}_{\mathbb{Q}} \left[ e^{-\int_0^{T_x} \theta^{(\varphi_s)} ds} b(S_{T_x}, T_x, M_{T_x}, m_{T_x}) \right], \quad (4)$$

where  $b$  is a **payoff function** and the running minimum and maximum of the process  $X_t$  is defined as

$$M_t := \sup_{s \in [0, t]} X_s, \quad m_t := \inf_{s \in [0, t]} X_s. \quad (5)$$

- Here, one uses given a vector of constants  $\theta := (\theta^{(1)}, \theta^{(2)}, \dots, \theta^{(M)}) \in \mathbb{R}^M$ , the process

$$\theta_t = \sum_{j \in \mathcal{S}_\sigma} \theta^{(j)} \cdot \mathbf{1}_{\varphi_t=j} = \theta^{(\varphi_t)}, \quad \text{where } \varphi_t \in \mathcal{S}_\sigma.$$

that is constant in each phase  $\varphi_t$ . We define  $\Theta = \text{diag}(\theta^{(j)})_{j \in \mathcal{S}_\sigma}$ .

- If  $\theta^{(\varphi_s)}$ , for  $s \geq 0$ , is **the (regime-dependent) risk-free rate**, this corresponds to the valuation of, for example, European, digital and lookback options **under a given risk-neutral measure** under a martingale condition.

# Discounted Laplace transform

For  $\beta \in \mathbb{R}$ , we denote the **discounted Laplace transform** of the process  $X$  as:

$$\phi_t^{(j)}(\beta) := \mathbb{E} \left[ e^{-\int_0^t \theta(\varphi_s) ds} e^{\beta X_t} \mid \varphi_0 = j \right]. \quad (6)$$

## Lemma 3 (Discounted Laplace transform)

Set  $\varphi_0 = j \in S_\sigma$ . Let  $\lambda_0^+$  be the largest eigenvalue of the subgenerator matrix  $\mathbf{R}_+$ , that is  $\lambda_0^+ := \max\{\lambda : \lambda \text{ eigenvalue of } \mathbf{R}_+\}$ . For  $\beta < -\lambda_0^+$ , the matrix discounted Laplace transform (6) is given by

$$\phi_t^{(j)}(\beta) = e'_j \exp(\Psi(\beta, \Theta)t) \mathbf{1}, \quad (7)$$

with **Laplace exponent matrix**:

$$\Psi(\beta, \Theta) = \mathbf{Q} + \mathbf{D}\beta - \Theta + \frac{1}{2} \Sigma^2 \beta^2 + \mathbf{W}_{\sigma-} (\beta \mathbf{I}_m - \mathbf{R}_-)^{-1} \mathbf{V}_{-\sigma} - \mathbf{W}_{\sigma+} (\beta \mathbf{I}_n + \mathbf{R}_+)^{-1} \mathbf{V}_{+\sigma} \quad (8)$$



## Lemma 4 (Martingale condition)

If the model parameters satisfy the relation

$$\Psi(\mathbf{1}, \Theta) \mathbf{1} = \mathbf{0}, \quad (9)$$

where  $\Psi(\beta, \Theta)$  is as in (8) with  $\Theta = \text{diag}(\theta^{(j)})_{j \in \mathcal{S}_\sigma}$ , then the process  $\{e^{-\int_0^t \theta^{(\varphi_s)} ds} S_t\}_{t \geq 0}$  is a martingale, that is  $\mathbb{E}[e^{-\int_0^t \theta^{(\varphi_s)} ds} S_t \mid \varphi_0 = j] = S_0$ .

## Example 5 (Regime switching Kou model (continued))

Given the Laplace exponent matrix

$$\Psi(\beta, \Theta)$$

$$\begin{aligned} &= \mathbf{Q} + \mathbf{D}\beta - \Theta + \frac{1}{2}\Sigma^2\beta^2 + \mathbf{W}_{\sigma-}(\beta\mathbf{I}_M - \mathbf{R}_-)^{-1}\mathbf{V}_{-\sigma} - \mathbf{W}_{\sigma+}(\beta\mathbf{I}_M + \mathbf{R}_+)^{-1}\mathbf{V}_{+\sigma} \\ &= \mathbf{Q}_0 + \mathbf{D}\beta - \Theta + \frac{1}{2}\Sigma^2\beta^2 + \text{diag}\left(\lambda_j p_j \frac{\alpha_{-,j}}{\alpha_{-,j} + \beta} + \lambda_j(1-p_j) \frac{\alpha_{+,j}}{\alpha_{+,j} - \beta} - \lambda_j\right), \end{aligned}$$

the martingale condition  $\Psi(1, \Theta) \mathbf{1} = \mathbf{0}$  is simplified to:

$$d_j = \theta^{(j)} - \frac{1}{2}\sigma_j^2 - \left(\lambda_j p_j \frac{\alpha_{-,j}}{\alpha_{-,j} + 1} + \lambda_j(1-p_j) \frac{\alpha_{+,j}}{\alpha_{+,j} - 1} - \lambda_j\right) \quad (10)$$

for  $j \in \mathcal{S}_\sigma$ .

## 4) Distribution of remaining lifetime

In the following, we denote by  $f_{T_x}$  the density of the remaining lifetime  $T_x$ .

### 1) Approximation by a combination of Erlang densities

$$f_{T_x}(t) \approx \sum_{k=0}^{K_B} B_k \cdot f_{\tau_{n_k, \mu_k}}(t) =: \hat{f}_{T_x}(t), \quad (11)$$

for constants  $K_B \in \mathbb{N}$ ,  $B_k \in \mathbb{R}$  with  $\sum_{k=0}^{K_B} B_k = 1$ .

Using the independence of  $T_x$  and  $X$ , one finds for a European-type payoff  $b(S_{T_x})$ :

$$\begin{aligned} \mathbb{E} \left[ e^{-\int_0^{T_x} \theta(\varphi_s) ds} b(S_{T_x}) \right] &\approx \sum_{k=0}^{K_B} B_k \int_0^{\infty} \mathbb{E} \left[ e^{-\int_0^t \theta(\varphi_s) ds} b(S_t) \right] f_{\tau_{n_k, \mu_k}}(t) dt \\ &= \sum_{k=0}^{K_B} B_k \mathbb{E} \left[ e^{-\int_0^{\tau_{n_k, \mu_k}} \theta(\varphi_s) ds} b(S_{\tau_{n_k, \mu_k}}) \right], \end{aligned}$$

for  $n_k \in \mathbb{N}$  and  $\mu_k > 0$ .

As in for example [Zhang and Yong \[2019\]](#), we calibrate these approximations to a life table, minimizing the root mean squared error between the true data and the approximations, that is we solve

$$\operatorname{argmin}_{(B_k, n_k, \mu_k) \in \mathbb{R}^3, k=1,2,\dots,K_B} \sum_{t=1}^L \left| F_{T_x}(t) - \sum_{k=1}^{K_B} B_k \cdot F_{\tau_{n_k, \mu_k}}(t) \right|^2, \quad (12)$$

subject to  $\sum_{k=1}^{K_B} B_k = 1$ , where  $F_{T_x}(t)$  is the distribution function corresponding to  $f_{T_x}(t)$  and the distribution function of an Erlang random variable is

$$F_{\tau_{N, \mu}}(t) = 1 - \sum_{k=1}^{N-1} \frac{1}{k!} e^{-\mu t} (\mu t)^k.$$

## 2) Approximation by Laguerre series expansion

The advantage of the Laguerre series expansion is that it allows for an error analysis of the truncation error, see also [Zhang and Yong \[2019\]](#).

- Form a complete **orthonormal basis** of  $L^2$ .
- **Error control** possible.
- **Coefficients** can be computed (rather) easily (no optimization).

Laguerre functions are defined as

$$\Psi_k(t) := \sqrt{2\mu} e^{-\mu t} \sum_{N=0}^k (-1)^N \binom{k}{N} \frac{(2\mu t)^N}{N!} = \sum_{N=0}^k \underbrace{(-2)^N \sqrt{\frac{2}{\mu}} \binom{k}{N}}_{\text{"weights"}} \underbrace{f_{\tau_{N+1}, \mu}(t)}_{\text{Erlang densities}},$$

for  $k = 1, 2, \dots$  and  $t > 0$ .

We can expand the density  $f_{T_x} \in L^2(\mathbb{R}_+)$  as:

$$f_{T_x}(t) = \sum_{k=0}^{\infty} A_k \cdot \Psi_k(t) \approx \sum_{k=0}^{K_A} A_k \cdot \Psi_k(t) =: \tilde{f}_{T_x}(t). \quad (13)$$

This approximation by Laguerre series is also a combination of Erlang distributions.

Indeed, we exploit that the optimal coefficients  $A_k = \langle \Psi_k(t), f_{T_x}(t) \rangle$  in (13) can be computed explicitly. For a discrete life table, we obtain:

$$A_k = \langle \Psi_k(t), f_{T_x}(t) \rangle = \sqrt{2\mu} \sum_{N=0}^k \binom{k}{N} \frac{(-2\mu)^N}{N!} \int_0^{\omega-x} t^N e^{-\mu t} f_{T_x}(t) dt$$

$$\approx \sqrt{2\mu} \sum_{N=0}^k \binom{k}{N} \frac{(-2\mu)^N}{N!} \sum_{t=1}^{\omega-x} t^N e^{-\mu t} \mathbb{P}(T_x \in (t-1, t])$$

see also [Zhang and Yong \[2019\]](#). Here,  $\omega$  denotes the maximum possible age in the life table and  $x$  the (current) age of the person.

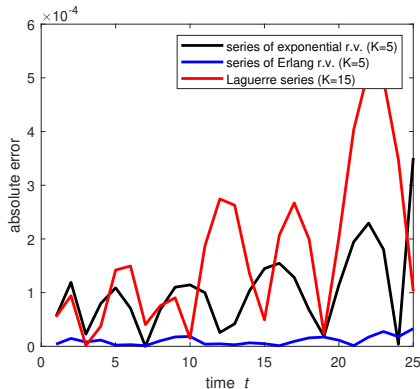
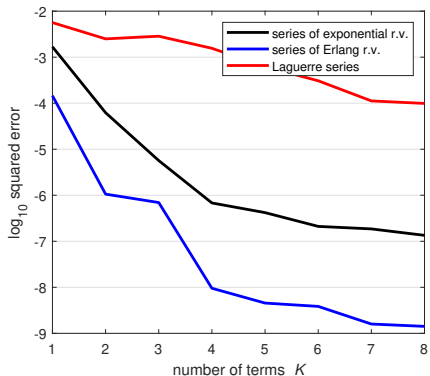
The fact that Laguerre polynomials are uniformly bounded and form an orthonormal basis allows to get theoretical bounds for the approximation error. It holds that:

$$|f_{T_x}(t) - \tilde{f}_{T_x}(t)|^2 \leq \sum_{k=K_A+1}^{\infty} A_k^2,$$

see also [Zhang and Su \[2018\]](#) and [Zhang and Yong \[2019\]](#). We can use this result to provide an upper bound for the total calibration error

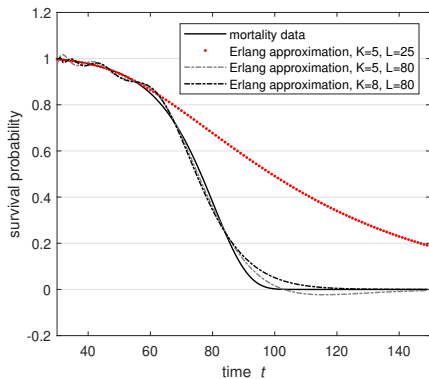
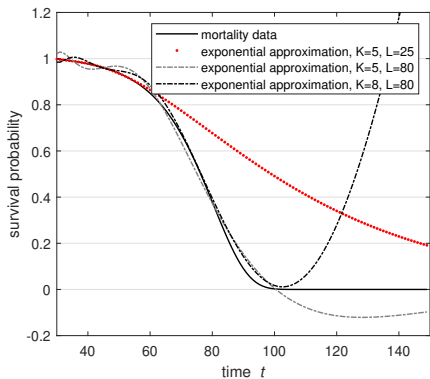
$$\sum_{t=1}^L |f_{T_x}(t) - \tilde{f}_{T_x}(t)|^2 \leq L \cdot \sum_{k=K_A+1}^{\infty} A_k^2.$$

# Calibration to a mortality table



We calibrate sums of exponential / Erlang density via  $\sum_{k=1}^{K_B} B_k = 1$ .

# Calibration to a mortality table





## 5) European-type GMDBs and Laurent series expansion

In the following, we focus on the case where the remaining lifetime  $T_x$  is an Erlang distributed random variable  $\tau_{N,\mu}$ .

At time  $T_x = \tau_{N,\mu}$ , the payoff is a function  $b$  of the risky asset price  $S_{T_x} = S_{\tau_{N,\mu}}$ . The time-0 value of this product is

$$P_V(S_0) = \mathbb{E} \left[ e^{-\int_0^{\tau_{N,\mu}} \theta(\varphi_s) ds} b(S_{\tau_{N,\mu}}) \right]. \quad (14)$$

An example is a simple guarantee product with guarantee level  $K \geq 0$ , that is

$$b(S_{\tau_{N,\mu}}) = \max(S_{\tau_{N,\mu}} - K, 0).$$

We want to first obtain the density of  $X_{\tau_{N,\mu}} = \ln(S_{\tau_{N,\mu}}/S_0)$ .

### Lemma 6 (Laplace transform of Erlang-subordinated process)

Consider an Erlang random variable (r.v.)  $\tau_{N,\mu}$ . Assume that  $\beta \leq -\lambda_0^+$  where  $\lambda_0^+ := \max\{\lambda : \lambda \text{ eigenvalue of } \mathbf{R}_+\}$ . Further assume that the eigenvalues of  $\Psi(\beta, \Theta)$  have nonpositive real part only. For  $j \in \mathcal{S}_\sigma$ :

$$\phi_{\tau_{N,\mu}}^{(j)}(\beta) := \mathbb{E} \left[ e^{-\int_0^{\tau_{N,\mu}} \theta(\varphi_s) ds} e^{\beta X_{\tau_{N,\mu}}} \mid \varphi_0 = j \right] = e'_j \left( \mu^N (\mu \mathbf{I}_M - \Psi(\beta, \Theta))^{-N} \right) \mathbf{1}. \quad (15)$$

## Lemma 7 (Laurent series expansion of $\phi_{\tau_{N,\mu}}^{(j)}(\beta)$ )

(a) *The Laplace transform*

$$\phi_{\tau_{N,\mu}}^{(j)}(\beta) = \mathbf{e}'_j \left( \mu^N (\mu \mathbf{I}_M - \Psi(\beta, \Theta))^{-N} \right) \mathbf{1}$$

*can be written as the quotient  $p(\beta)/q(\beta)$  of two polynomials  $p(\beta)$  and  $q(\beta)$ .*

(b) *Denote by  $\{\alpha_i\}$  and  $\{\beta_k\}$  the (by assumption simple) roots of the polynomial  $q(\beta)$  in (a) with negative and positive real part, respectively. We can expand  $\phi_{\tau_{N,\mu}}^{(j)}(\beta)$  in terms of its Laurent series:*

$$\phi_{\tau_{N,\mu}}^{(j)}(\beta) = \sum_i \sum_{z=1}^N \frac{a_{iz}}{(\alpha_i - \beta)^z} + \sum_k \sum_{z=1}^N \frac{b_{kz}}{(\beta_k - \beta)^z}. \quad (16)$$

*The coefficients  $a_{iz}$ ,  $b_{kz}$  are uniquely determined solving:*

$$a_{iz} = \frac{(-1)^z}{(N-z)!} \lim_{\beta \rightarrow \alpha_i} \frac{d^{N-z}}{d\beta^{N-z}} \left( (\beta - \alpha_i)^N \phi_{\tau_{N,\mu}}^{(j)}(\beta) \right), \quad \text{and} \quad (17)$$

$$b_{kz} = \frac{(-1)^z}{(N-z)!} \lim_{\beta \rightarrow \beta_k} \frac{d^{N-z}}{d\beta^{N-z}} \left( (\beta - \beta_k)^N \phi_{\tau_{N,\mu}}^{(j)}(\beta) \right). \quad (18)$$

## Theorem 8 (Laurent series expansion)

(a) If  $\Theta = \mathbf{0}$ , the density of  $X_{\tau_{N,\mu}}$  is a series of Erlang densities:

$$f_{X_{\tau_{N,\mu}}}(x) = \begin{cases} \sum_i \sum_{z=1}^N (-a_{iz}) \frac{x^{z-1}}{(z-1)!} e^{-\alpha_i x}, & x < 0 \\ \sum_k \sum_{z=1}^N b_{kz} \frac{x^{z-1}}{(z-1)!} e^{-\beta_k x}, & x \geq 0 \end{cases} \quad (19)$$

The coefficients  $a_{iz}$ ,  $b_{kz}$  are uniquely determined by (17)-(18).

(b) If  $\Theta \neq \mathbf{0}$ , i.e. if at least one of the  $\theta^{(j)}$ s is positive, the Markov chain is absorbing and the absorption probability is given by  $\mathbb{P}(\varphi_{\tau_{N,\mu}} = \star) = 1 - \int_{\mathbb{R}} f_{X_{\tau_{N,\mu}}}(x) dx$  with  $f_{X_{\tau_{N,\mu}}}(x)$  as in (19). In this case, the density of  $X_{\tau_{N,\mu}}$  is composed of a point mass at the absorbing state  $\varphi_{\tau_{N,\mu}} = \star$  and the (defective) density (19) of the “survived” paths.

- The proof follows arguments as in [Asmussen \(2003\)](#), [Gerber et al. \(2013\)](#), [Eustice and Klamkin \(1979\)](#).
- With this, we compute risk measures (as e.g. VaR or CTE), and values for any maturity guarantee product.
- This includes results of e.g. [Gerber et al. \(2012\)](#) and of [Siu et al. \(2015\)](#).

## 5) European-type GMDBs

European-type GMDBs with payoff  $b(S_t)$ , paid at an Erlang random time  $t = \tau_{N,\mu}$ , can be written as:

$$\begin{aligned} V(\mu, r) &:= \mathbb{E} \left[ e^{-\int_0^{\tau_{N,\mu}} \theta(\varphi_s) ds} b(S_{\tau_{N,\mu}}) \right] \\ &= \mathbb{E} \left[ \mathbb{E} \left[ e^{-\int_0^{\tau_{N,\mu}} \theta(\varphi_s) ds} b(S_0 e^{X_{\tau_{N,\mu}}}) \mid \varphi, \tau_{N,\mu} \right] \right] \\ &= \mathbb{E} \left[ \mathbb{E} \left[ 0 \cdot (1 - e^{-\int_0^{\tau_{N,\mu}} \theta(\varphi_s) ds}) + \int_{\mathbb{R}} b(S_0 e^x) f_{X_{\tau_{N,\mu}}}(x) dx \mid \varphi, \tau_{N,\mu} \right] \right] \\ &= \int_{\mathbb{R}} b(S_0 e^x) f_{X_{\tau_{N,\mu}}}(x) dx, \end{aligned} \tag{20}$$

with the (defective) density  $f_{X_{\tau_{N,\mu}}}(x)$  from (19).

## Theorem 9 (European-type GMDBs)

Consider European-type GMDBs with payoff  $b(S_t)$ , paid at an Erlang random time  $t = \tau_{N,\mu}$ . Their fair value is given by

$$V(\mu, r) := \mathbb{E}\left[e^{-\int_0^{\tau_{N,\mu}} \theta(\varphi_s) ds} b(S_{\tau_{N,\mu}})\right] = \sum_i \sum_{z=1}^N \int_{-\infty}^0 b(S_0 e^x) \cdot (-a_{iz}) \frac{x^{z-1}}{(z-1)!} e^{-\alpha_i x} dx \\ + \sum_k \sum_{z=1}^N \int_0^{\infty} b(S_0 e^x) \cdot b_{kz} \frac{x^{z-1}}{(z-1)!} e^{-\beta_k x} dx. \quad (21)$$

The case of one state  $M = 1$  relates to the discounted density approach by [Gerber et al. \(2012, 2013\)](#).

Note that our case of a regime-dependent discount factor leads to a dependence between discount factor and asset value  $S_{\tau_{N,\mu}}$ .

## Example 10

For  $b(S_t) = \max(S_t - K, 0)$ ,  $\operatorname{Re}(h) > 1$  and  $S_0 \leq K$ , we obtain:

$$\begin{aligned} C(h, z) &:= \int_0^\infty e^{-hx} \frac{x^{z-1}}{(z-1)!} \max(S_0 e^x - K, 0) dx \\ &= \int_{\ln(K/S_0)}^\infty e^{-hx} \frac{x^{z-1}}{(z-1)!} (S_0 e^x - K) dx \\ &= S_0 \cdot \eta(\ln(K/S_0), h-1, z) - K \cdot \eta(\ln(K/S_0), h, z), \end{aligned}$$

where we use that for  $y \geq 0$ , we can apply partial integration to obtain

$$\eta(y, h, z) = \int_y^\infty e^{-hx} \frac{x^{z-1}}{(z-1)!} dx = \sum_{i=1}^z e^{-hy} \frac{1}{h^{z+1-i}} \frac{y^{i-1}}{(i-1)!}.$$

From (21), we finally obtain:

$$C(S_0) := \mathbb{E} \left[ e^{-\int_0^{\tau_{N,\mu}} \theta_s ds} b(S_{\tau_{N,\mu}}) \right] = \sum_k \sum_{z=1}^N b_{kz} C(\beta_k, z), \quad (22)$$

where the coefficients  $b_{kz}$  are given by (18) and  $\beta_k$  are the (non-removable) singularities with positive real part of  $\phi_{\tau_{N,\mu}}(\beta)$ . Note that the singularities  $\beta_k$  and the coefficients  $b_{kz}$  depend on the discount factor via the matrix  $\Theta$ .

	Fourier price $P_V(S_0)$		time	Our price $P_V(S_0)$		time	True price $P_V(S_0)$	
	$\varphi_0 = 1$	$\varphi_0 = 2$		$\varphi_0 = 1$	$\varphi_0 = 2$		$\varphi_0 = 1$	$\varphi_0 = 2$
$K = 100$	1.8476	2.7552	0.4583s	1.8476	2.7552	0.0310s	1.8848	2.7624
$K = 105$	2.0492	3.0207	0.4198s	2.0492	3.0207	0.0295s	2.0823	3.0231
$K = 110$	2.2667	3.2964	0.4346s	2.2667	3.2964	0.0295s	2.2912	3.2928
$K = 115$	2.4998	3.5819	0.4346s	2.4998	3.5819	0.0303s	2.5113	3.5712
$K = 120$	2.7474	3.8767	0.4240s	2.7474	3.8767	0.0297s	2.7421	3.8580
$K = 125$	3.0081	4.1805	0.5004s	3.0082	4.1805	0.0298s	2.9831	4.1529
$K = 130$	3.2808	4.4929	0.4463s	3.2808	4.4929	0.0291s	3.2338	4.4555

**Table:** Values of Eur. GMDBs, OTM call options following a 2-dim regime switching Kou model and a sum-of-Erlang remaining lifetime distribution ( $K_B = 5, L = 80$ ).

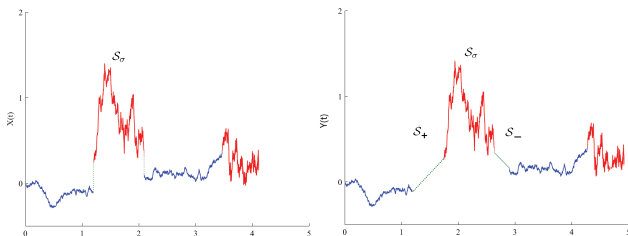
Parameter set from Siu et al. (2005):

$S_0 = 100, \theta_1 = \theta_2 = r = 0.05, \sigma_1 = 0.1, \alpha_{+,1} = 40, \alpha_{-,1} = 60, p_1 = 0.25, \lambda_1 = 2, \sigma_2 = 0.4, \alpha_{+,2} = 60, \alpha_{-,2} = 70, p_2 = 0.75, \lambda_2 = 0.5,$  and  $\mathbf{Q}_0 = [-0.1 \ 0.1; 0.2 \ -0.2]$ .

## 6) Exotic GMDBs (lookback, dynamic fund protection)

### Fluid embedding technique

The process  $X_t$  is converted into a continuous process  $Y_t$  for which **jumps are replaced by straight lines**. We extend the underlying Markov process  $\varphi(t)$  regulating the diffusion part to a process  $\zeta_t$  with phases in  $\mathcal{S}_\sigma \cup \mathcal{S}_+ \cup \mathcal{S}_-$ .



See e.g. Rogers (1994), Jiang and Pistorius (2008), Asmussen and Albrecher (2010), Deelstra et al. (2020)



# Exponential time $\tau_{1,\mu}$

- Define the upper (+) and lower (-) **first-passage time** of our (fluidized) asset process  $(Y_t, \zeta_t)$ , for  $x \geq 0$ :

$$\tau_x^\pm(i) := \inf \{t > 0 \mid Y_t = 0, Y_0 = \mp x, \zeta_0 = i \in \mathcal{S}\},$$

- For  $i \in \mathcal{S}_\sigma \cup \mathcal{S}_+$  and  $j \in \mathcal{S}_\sigma \cup \mathcal{S}_-$ , we further introduce the limiting cases  $\lim_{x \rightarrow 0} \tau_x^+(i) = \tau_0^+(i) = 0$  and  $\lim_{x \rightarrow 0} \tau_x^-(j) = \tau_0^-(j) = 0$ , respectively.
- For  $j \in \mathcal{S}$ , define

$$\{\mathbf{E}_\pm^{(1)}(x)\}_{ij} := \mathbb{E}\left[e^{-\int_0^{\tau_x^\pm(i)} \theta(\varphi_s) ds} \mathbb{1}_{\zeta_{\tau_x^\pm(i)} = j}\right]$$

for  $x \geq 0$ ,  $i, j \in \mathcal{S}_\sigma \cup \mathcal{S}_+$  and  $i, j \in \mathcal{S}_\sigma \cup \mathcal{S}_-$ , respectively.

- Let us define the matrices

$$\{\Psi_\pm^{(1)}\}_{ij} = \{\mathbf{E}_\pm^{(1)}(0)\}_{ij} = \mathbb{E}\left[e^{-\int_0^{\tau_0^\pm(i)} \theta(\varphi_s) ds} \mathbb{1}_{\zeta_{\tau_0^\pm(i)} = j}\right],$$

for  $i \in \mathcal{S}$ ,  $j \in \mathcal{S}_\sigma \cup \mathcal{S}_+$  and  $j \in \mathcal{S}_\sigma \cup \mathcal{S}_-$ , respectively.

- We also introduce the parameterization:

$$E_{\pm}^{(1)}(x) := \exp(U_{\pm}^{(1)} x) := \exp \left( \begin{bmatrix} U_{\sigma\sigma}^{(1)} & U_{\sigma\pm}^{(1)} \\ U_{\pm\sigma}^{(1)} & U_{\pm\pm}^{(1)} \end{bmatrix} x \right), \quad (23)$$

where  $\exp(\cdot)$  denotes the matrix exponential.

- The matrices  $U_{\pm}^{(1)}$  and  $\Psi_{\pm}^{(1)}$  can be derived in terms of [Sylvester equations](#).
- Again, we have the (discounted) Laplace transform: convenient for [exponential / Erlang time change](#).

## Theorem 11 (Sylvester equations: Exponential time $\tau_{1,\mu}$ )

The matrices  $(\Psi_-^{(1)}, \Psi_+^{(1)}, U_-^{(1)}, U_+^{(1)})$  are uniquely defined by a system of Sylvester equations

$$\Upsilon(U_-^{(1)}, \Psi_-^{(1)}, \mathcal{P}(\Theta), \hat{\Sigma}, \hat{D}) = \mathbf{0}, \quad \Upsilon(-U_+^{(1)}, \Psi_+^{(1)}, \mathcal{P}(\Theta), \hat{\Sigma}, \hat{D}) = \mathbf{0}, \quad (24)$$

where

$$\Upsilon(U, \Psi, \mathcal{P}, \hat{\Sigma}, \hat{D}) = \frac{1}{2} \hat{\Sigma} \cdot \Psi \cdot U^2 + \hat{D} \cdot \Psi \cdot U + \mathcal{P} \cdot \Psi,$$

$$\Psi_-^{(1)} = \begin{bmatrix} I_M & \mathbf{0} \\ \Psi_{+\sigma}^{(1)} & \Psi_{+-}^{(1)} \\ \mathbf{0} & I_m \end{bmatrix}, \quad \Psi_+^{(1)} = \begin{bmatrix} I_M & \mathbf{0} \\ \Psi_{-\sigma}^{(1)} & \Psi_{-+}^{(1)} \\ \mathbf{0} & I_n \end{bmatrix}, \quad \hat{\Sigma} = \begin{bmatrix} \Sigma^2 & \mathbf{0} & \mathbf{0} \\ \mathbf{0} & \mathbf{0} & \mathbf{0} \\ \mathbf{0} & \mathbf{0} & \mathbf{0} \end{bmatrix}, \quad \hat{D} = \begin{bmatrix} D & \mathbf{0} & \mathbf{0} \\ \mathbf{0} & I_n & \mathbf{0} \\ \mathbf{0} & \mathbf{0} & -I_m \end{bmatrix}.$$

**Proof:** See the work by Rogers, Asmussen, Jiang, Pistorius, Ivanovs and others.

# Generalization to our purpose

- Sylvester equations can be solved by [fixed point iterations](#) or eigenvalue algorithms ([pre-implemented in](#) many software like [Matlab](#)).
- [Discounting](#) is used as an [absorbing state](#) (very convenient).
- This can be generalized to Erlang random variables.
- [Deelstra, Latouche, Simon \[2020\]](#): Barrier-type financial derivatives with high values of  $N$  (much larger matrix dimension for Sylvester equations; necessary for approximating fixed maturity dates).
- We apply this approach and extend results to [lookback GMDBs](#), [dynamic fund protection](#), [dynamic withdrawal benefits](#).

## 7) Discussion and conclusion

- We discuss the **valuation** and **risk management** of death-linked contingent claims.
- Based on **Laurent series**, respectively **Sylvester equations**, we **avoid numerical Fourier inversion** (see the motivating example).
- Mortality table is approximated by **Erlang distributions** and by **Laguerre series** (convenient error control, parameters known).
- “**Merging**” **mortality and financial risk** makes computations **(semi) closed-form** and **much faster**.

More details in:

Deelstra, G., Hieber, P., (2023), Randomization and the valuation of guaranteed minimum death benefits, European journal of operational research, Vol. 309, Issue 3, 1218-1236.

▶ Thanks

**Thank you for your attention!**

▶ Back

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