## Prisoner's Dilemma

Two partners in crime, $A$ and $B$, are separated by police and each one of them is offered the following deal:

- only you confess $\leadsto$ go free
- only the other one confesses $\leadsto$ spend 5 years in prison
- both confess $\sim$ spend 3 years in prison
- neither one confesses $\leadsto$ get 1 year on remand

| $u_{A} / u_{B}$ | $B$ confesses | $B$ does not |
| :---: | :---: | :---: |
| $A$ confesses | $2 / 2$ | $5 / 0$ |
| $A$ does not | $0 / 5$ | $4 / 4$ |

$$
\text { (utility }=5-\text { years in prison) }
$$

- What would be a rational strategy?


## Dominant Strategies

- A strategy is called (strictly) dominant iff, independently of what any of the other players do, following that strategy will result in a larger payoff than any other strategy.
- Prisoner's Dilemma: both players have a dominant strategy, namely to confess:
- from $A$ 's point of view
* if $B$ confesses, then $A$ is better off confessing as well
* if $B$ does not confess, then $A$ is also better off confessing
- similarly for $B$
- Terminology: For games of this kind, we say that each player may either cooperate with its opponent (e.g. by not confessing) or defect (e.g. by confessing).


## Back to the Prisoner's Dilemma

- Unique Nash equilibrium, namely when both players confess:
- if $A$ changes strategy unilaterally, she will do worse
- if $B$ changes strategy unilaterally, she will also do worse
- Discussion: Our analysis shows that it would be rational to confess. But this seems counter-intuitive, because both players would be better off if both of them were to remain silent.
- So there's a conflict: the stable solution of the equilibrium is not efficient, because the outcome is not Pareto optimal.
- Iterated Prisoner's Dilemma:
- In each round, each player can either cooperate or defect.
- Because the other player could retaliate in the next round, it is rational to cooperate.
- But it does not work if the number of rounds is fixed ...


## Nash Equilibria

- A Nash equilibrium is a set of strategies, one for each player, such that no player could improve their payoff by unilaterally deviating from their assigned strategy ( $\sim$ John F. Nash, Nobel Prize in Economic Sciences in 1994; Academy Award in 2001).
- Battle of the Sexes: two Nash equilibria
- Both Ann and Bob go to the theatre.
- Both Ann and Bob go to see the football match.
- In cases where there are no dominant strategies, a set of equilibrium strategies is the next best thing.
- Discussion: Games with a Nash equilibrium are of great interest because you do not need to keep your strategy secret and you do not need to waste resources on trying to find out about other agents' strategies. Naturally, a unique equilibrium is better.


## Analysing the Game of Chicken

- No dominant strategy (best move depends on the other player)
- Two Nash equilibria:
- James drives on and Marlon turns
* if James deviates (and turns), he will be worse off
* if Marlon deviates (and drives on), he will be worse off
- Marlon drives on and James turns (similar argument)
- If you have reason to believe your opponent will turn, then you should drive on. If you have reason to believe your opponent will drive on, then you should turn.


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## How many Nash equilibria?

Keep in mind that the first player chooses the row (T/B) and the second player chooses the column (L/R) ...

|  | L | R |
| :---: | :---: | :---: |
| T | $2 / 2$ | $2 / 1$ |
| B | $1 / 3$ | $3 / 2$ |
|  |  |  |


|  | L | R |
| :---: | :---: | :---: |
| T | $2 / 2$ | $2 / 2$ |
| B | $2 / 2$ | $2 / 2$ |
|  |  |  |


|  | L | R |
| :---: | :---: | :---: |
| T | $1 / 2$ | $2 / 1$ |
| B | $2 / 1$ | $1 / 2$ |
|  |  |  |

## Competition

Suppose a newspaper announces the following competition:

- Every reader may submit a (rational) number between 0 and 100. The winner is the player whose number is closest to two thirds of the mean of all submissions (in case of a tie, the prize money is split equally amongst those with the best guesses).

What number would you submit (and why)?
A. Bosch-Domènech, J.G. Montalvo, R. Nagel, and A. Satorra. One, Two, (Three), Infinity, ...: Newspaper and Lab Beauty-Contest Experiments. American Economic Review, 92(5):1687-1701, 2002.

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## Exercises

- Does the newspaper game have a Nash equilibrium?

If yes, what is it?

- What changes with respect to Nash equilibria if players can only choose integers?
- What changes if players can only choose integers and the mean is being multiplied by $\frac{9}{10}$ rather than $\frac{2}{3}$ ?


## A Game without Nash Equilibria

Recall that the following game does not have a Nash equilibrium:

|  | L | R |
| :---: | :---: | :---: |
| T | 1/2 | 2/1 |
| B | 2/1 | $1 / 2$ |

Whichever action the row player chooses, the column player can react in such a way that the row player would have rather chosen the other way. And so on ...

- Idea: Use a probability distribution over all possible actions as your strategy instead.


## Mixed Strategies

A mixed strategy $p_{i}$ of a player $i$ is a probability distribution over the actions $A_{i}$ available to $i$.
Example: Suppose player 1 has three actions: T, M and B; and suppose their order is clear from the context. Then the mixed strategy to play T with probability $\frac{1}{2}$, M with probability $\frac{1}{6}$, and B with probability $\frac{1}{3}$, is written as $p_{1}=\left(\frac{1}{2}, \frac{1}{6}, \frac{1}{3}\right)$.
The expected payoff of a profile $p$ of mixed strategies:

$$
E_{i}(p)=\underbrace{\sum_{a \in A_{1} \times \cdots \times A_{n}}}_{\begin{array}{c}
\text { sum over all } \\
\text { action profiles } a
\end{array}}(\overbrace{u_{i}(a)}^{\text {payoff for } a} \times \underbrace{\prod_{i \in\{1, \ldots, n\}} p_{i}\left(a_{i}\right)}_{\begin{array}{c}
\text { probability of } \\
\text { choosing } a
\end{array}})
$$

## Discussion

- Earlier, the numbers in a game matrix represented ordinal preferences. In particular, many different sets of numbers would represent the same preference relation.
- Ordinal preferences alone don't allow us to compare "lotteries":

I like appeltaart more than I like bitterballen more than I like a pistoletje gezond from the cantine in Euclides ... but this is not enough information to compare bitterballen with a 50-50 chance to win either an appeltaart or a pistoletje.

- So in the context of mixed strategies, we take the numbers to represent utility functions over deterministic outcomes; and we assume that the preferences of players over alternative mixed strategy profiles are representable by the expected payoffs wrt. these utility functions.


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## Mixed Nash Equilibrium

Write ( $p_{-i}, p_{i}^{\prime}$ ) for the mixed strategy profile that is like $p$, except that player $i$ chooses $p_{i}^{\prime}$ rather than $p_{i}$.

- A mixed strategy profile $p$ is a mixed Nash equilibrium iff $E_{i}(p) \geq E_{i}\left(p_{-i}, p_{i}^{\prime}\right)$ for every player $i$ and every possible mixed strategy $p_{i}^{\prime}$ for $i$.

Informally: A mixed Nash equilibrium is a set of mixed strategies, one for each player, so that no player has an incentive to unilaterally deviate from their assigned strategy.

## Example

Recall our game without a (pure) Nash equilibrium:

|  | L | R |
| :---: | :---: | :---: |
| T | $1 / 2$ | $2 / 1$ |
| B | $2 / 1$ | $1 / 2$ |
|  |  |  |

For this particular example, guessing the probabilities for a mixed Nash equilibrium is easy:

- The row player should play T and B with probability $\frac{1}{2}$ each.
- The column player should play L and R with probab. $\frac{1}{2}$ each.

Given the strategy of the column player, the row player has no incentive to deviate (expected payoff is 1.5 for either one of the two pure strategies), and vice versa.

## Existence of Mixed Equilibria

We are not going to prove this central result here:
Theorem 1 (Nash, 1950) Every finite strategic game has got at least one mixed Nash equilibrium.
J.F. Nash. Equilibrium Points in n-Person Games. Proc. National Academy of Sciences of the United States of America, 36:48-49, 1950.

## Computing Mixed Nash Equilibria

Recall the Game of Chicken, now in more abstract a form ...

|  | L | R |
| :---: | :---: | :---: |
| T | $0 / 0$ | $8 / 1$ |
| B | $1 / 8$ | $5 / 5$ |
|  |  |  |

We've already seen that this game has two pure Nash equilibria.
Does it also have a (truly) mixed equilibrium?
How can we compute such an equilibrium?

- Note that $\left(\left(\frac{1}{2}, \frac{1}{2}\right),\left(\frac{1}{2}, \frac{1}{2}\right)\right)$ does not work this time (why?).


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## Best Response of Player 1

Let $p(q)$ be the probability that player 1 (player 2 ) plays $\mathrm{T}(\mathrm{L})$ :

|  | L | R |
| :---: | :---: | :---: |
| T | $0 / 0$ | $8 / 1$ |
| B | $1 / 8$ | $5 / 5$ |
|  |  |  |


|  | L | R |
| :---: | :---: | :---: |
| T | $p \cdot q$ | $p \cdot(1-q)$ |
| B | $(1-p) \cdot q$ | $(1-p) \cdot(1-q)$ |
|  |  |  |

Expected payoff for 1 playing T given $q: E_{1}(\mathrm{~T}, q)=q \cdot 0+(1-q) \cdot 8$ Expected payoff for 1 playing B given $q: E_{1}(\mathrm{~B}, q)=q \cdot 1+(1-q) \cdot 5$ Solving $E_{1}(\mathrm{~T}, q) \geq E_{1}(\mathrm{~B}, q)$ yields $q \leq \frac{3}{4}$.

- The best response $p$ of player 1 is given by the following function:

$$
p \in \text { best }_{1}(q)= \begin{cases}\{1\} & \text { if } E_{1}(\mathrm{~T}, q)>E_{1}(\mathrm{~B}, q), \text { i.e. if } q<\frac{3}{4} \\ {[0,1]} & \text { if } E_{1}(\mathrm{~T}, q)=E_{1}(\mathrm{~B}, q) \text {, i.e. if } q=\frac{3}{4} \\ \{0\} & \text { if } E_{1}(\mathrm{~T}, q)<E_{1}(\mathrm{~B}, q) \text {, i.e. if } q>\frac{3}{4}\end{cases}
$$

Computing Mixed Nash Equlibria (cont.)
The same kind of reasoning can be used to compute the best response function of player 2 as well (payoffs happen to be symmetric here):

$$
q \in \text { best }_{2}(p)= \begin{cases}\{1\} & \text { if } E_{2}(\mathrm{~L}, p)>E_{2}(\mathrm{R}, p), \text { i.e. if } p<\frac{3}{4} \\ {[0,1]} & \text { if } E_{2}(\mathrm{~L}, p)=E_{2}(\mathrm{R}, p), \text { i.e. if } p=\frac{3}{4} \\ \{0\} & \text { if } E_{2}(\mathrm{~L}, p)<E_{2}(\mathrm{R}, p), \text { i.e. if } p>\frac{3}{4}\end{cases}
$$

Each intersection of the two curves corresponds to a mixed Nash equilibrium $((p, 1-p),(q, 1-q))$ :

| $((1,0),(0,1)):$ | player 1 plays T and player 2 plays R [pure] |
| :--- | :--- |
| $((0,1),(1,0)):$ | player 1 plays B and player 2 plays L [pure] |
| $\left(\left(\frac{3}{4}, \frac{1}{4}\right),\left(\frac{3}{4}, \frac{1}{4}\right)\right):$ | player $1(2)$ plays T (L) with probability $\frac{3}{4}$ |

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23

## Complexity of Computing Nash Equilibria

We have just seen a general method for computing all mixed Nash equilibria for a given two-player game with two actions each.
In general, computing Nash equilibria is a very difficult problem.
How difficult exactly has been an open question for a long time.
According to Papadimitriou (2001),
"... [this] is a most fundamental computational problem whose complexity is wide open."
It was known to be "between" P and NP for some time: having guaranteed existence would be untypical for NP-hard problems, but no polynomial algorithm was known either.
It has been shown to be PPAD-complete in 2005 (various papers by Goldberg, Papadimitriou, Daskalakis, Chen, Deng) ...
C.H. Papadimitriou. Algorithms, Games, and the Internet. Proc. STOC-2001, ACM Press, 2001.

## Summary

This has been an introduction to Game Theory. You should now know about dominant strategies and both pure and mixed equilibrium strategies. You should also be able to compute the mixed Nash equilibria of a simple game.

- We've covered non-cooperative rather than cooperative games.
- Cooperative game theory studies competition amongst coalitions of players rather than amongst individuals ...
- We've covered strategic rather than extensive games.
- Extensive games model interactions as trees ...
- We've covered games with perfect information.
- Games with imperfect information are used to model situations where the players do not know each others' preferences ...

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## References

What we have discussed today would be covered by most textbooks on game theory, including these:

- M.J. Osborne. An Introduction to Game Theory. Oxford University Press, 2004.
- M.J. Osborne and A. Rubinstein. A Course in Game Theory. MIT Press, 1994.
- R.B. Myerson. Game Theory: Analysis of Conflict. Harvard University Press, 1991.
- K. Binmore. Fun and Games. Heath, 1992.

The book by Osborne is the most introductory of these, and it has been my main reference for the preparation of this lecture.

